Sales Rep Coaching Bot

AI-powered learning and performance enablement solution delivering interactive coaching, realistic roleplay, and presentation evaluation, enabling employees to learn, practice, and improve in real time through AI conversations.

Business Challenges

Traditional training programs are time-bound, inconsistent, and difficult to scale while employees lack safe environments to practice real-world scenarios and managers struggle to objectively measure readiness and performance improvement.

Key Capabilities

- Interactive AI coaching adapting to knowledge level with best practices and scenario guidance

- Realistic roleplay simulations via text or video with AI personas presenting HCP objections and questions

- Automated performance evaluation with structured feedback and progress tracking across competencies

Business Impact

» **30–50% faster skill readiness through continuous, on-demand practice**

» **25–40% improvement in performance scores across roleplays and presentations**

» **Reduced instructor-led training dependency, lowering costs with consistent skill development**

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